

Wi-Fi system: Product descriptions, part numbers and quantities listed below.

Product Description:

Install, configure, warranty and service a turnkey Wi-Fi system, using products and quantities listed below and conforming to the purchaser's design and performance specifications. (\$550,000.00 including RF engineering/design/installation services, but excluding freight and taxes)

	Name	Product No.	Product Type	Quantity	
BA-51xx	AP5114 / 20eo-11E Access Point - US	KRC 161445/H	H/W	59	
	AP5117 / 20eo-11C Access Point - US	KRC 161448/H	H/W	5	
	External Dual Element Directional Antenna	INE 105 2162	H/W	5	
	Five 4 foot length RF cables	INE 105 2128	H/W	2	
	AP 511x Series RF Containment Bracket	INE 105 3080	H/W	64	
	AP 511x/BelAir20EO Mounting Kit	INE 105 2978	H/W	64	
	BelAir20EO & AP511x SW Updates - (annual)	INE 105 2429	S/W	75	
BA100	BelAir100NE-11 (US)	INE 105 2480	H/W	2	
	BelAir100SNE, SNEF, NE, NEF pole/wall mount bracket	INE 105 2528	H/W	2	
	North American AC power cable (30ft)	INE 105 2976	H/W	2	
	BelAir100 Software Updates - (annual)	INE 105 2427	S/W	2	
AP6321	AP 6321 Access Point - US	KRC 161407/H	H/W	85	
	AP 612x / BelAir20E Ceiling Tile Hanger Kit	INE 105 3079	H/W	17	
	AP 632x Software Updates - (annual)	FAL 124 2037	S/W	94	
	Wi-Fi Manager 6 Server License	INE 105 2513	S/W	1	
	Wi-Fi Mgr Nodal License , per BA20EO_AP511x	INE 105 2516	S/W	75	
	Wi-Fi Mgr Nodal License , per BA100	INE 105 2514	S/W	2	
	Wi-Fi Mgr Nodal License , per AP632x	FAL 124 2038	S/W	94	
	Wi-Fi Mgr SW Updates , BA20EO_AP511x - (annual)	INE 105 2415	S/W	75	
	Wi-Fi Mgr SW Updates , per BA100 - (annual)	INE 105 2413	S/W	2	
	Wi-Fi Mgr SW Updates , per AP632x - (annual)	FAL 124 2039	S/W	94	
	Wi-Fi Business Analyzer Server License	INE 105 2517	S/W	1	
	Wi-Fi Biz. Analyzer License , per BA20EO_AP511x	INE 105 2521	S/W	75	
	Wi-Fi Biz Analyzer License , per BA100	INE 105 2519	S/W	2	
	Wi-Fi Biz. Analyzer License , per AP 632x	FAL 124 2040	S/W	94	
	Wi-Fi BA SW Updates , per BA20EO_AP511x - (annual)	INE 105 2511	S/W	75	
	Wi-Fi BA SW Updates , per BA100 - (annual)	INE 105 2531	S/W	2	
	Wi-Fi BA SW Updates , per AP 632x - (annual)	FAL 124 2041	S/W	94	
	WIC 8052 Wi-Fi Controller HW w. 1+1 AC PSU	KEP 813 105/H	H/W	2	
	Wi-Fi Controller SW License per AP	INE 105 2197	S/W	171	
	WIC 8050 Wi-Fi Controller SW Updates-(annual)	FAL 124 1937	S/W	2	
	WIC 8052 Wi-Fi Controller PSU - AC Power	BML 1611022/H	H/W	1	
	AP 6321 Access Point - US	KRC 161407/H	H/W	1	
	AP5117 / 20EO-11C (US)	INE 105 2107	H/W	1	
	AP5114 / 20EO-11E (US)	INE 105 2508	H/W	1	

	BelAir100NE-11 (US)	INE 105 2480	Hw	1	
	AP5115 / 20eo-11A - (US)	KRC 161 446/1	Hw	1	
	Engineering Services	CAST-CDP-000000000103122	SE	1	
	<u>Price Objects</u>				
	WIC and NMS Commissioning	47bf1ec3-dd9f-4658-9839-6ef12af5c18b		1	
	Travel - SE Access	57685680-de79-474a-b7fb-e2700217e09d		1	
	Travel - SE Design	5d1ea40d-dbe6-4aca-8105-1a6c1d9e59f0		1	
	WiFi - AP Commissioning through ATP	65b1f5af-c2bd-4285-b4be-374f8151eb54		1	
	WiFi Design	81de4293-78be-4fb2-8325-83841a17327b		1	
	Installation Support	c5f17e80-0599-4dc2-8d1a-2fe62cc92de4		1	
	Close-out and ATP support	ce60ba60-dc03-4496-9153-6cb03980bb5e		1	
	WiFi Manager and Analyzer configuration	f40f8df9-0a2f-4af7-a854-2927074efa27		1	
	Installation Services	CAST-CDP-000000000103123	SE	1	
	<u>Price Objects</u>				
	CAT6 patch panel - 48 ports	29a4ab4c-004f-405a-a6be-f1fb9b9da2e		1	
	CAT6 patch panel - 24 ports	460713a5-448f-4da5-bd68-fa3ea1fa9f25		1	
	Access Point Install	58dedccb-c13e-406b-8d8e-90e0383e8e88		1	
	WIC and NMS Installation	599d5090-77bd-4ac3-8807-3de1b8ea62ef		1	
	Provide and Install MDF Rack	5b39131a-520b-4bc3-be2a-c358140afddf		1	
	Provide and Install IDF Rack	63fb2fc5-425d-488b-b93a-fcddb0b8a195		1	
	Lift Rental	979cf13a-6bb1-4adf-8a83-ad7060e39f7e		1	
	CAT 6 Patch Cords 7ft	c91038d9-2ce4-42ad-a758-48ac1e469647		1	
	Other Services	e3fd33d2-7690-4b8f-978f-f756aac17ea0		1	
	Project Management	CAST-CDP-000000000103124	SE	1	
	<u>Price Objects</u>				
	CPM	7e0e8082-cad9-4112-87ae-2ebb54371565		1	
	CM	9fb1b70d-ac10-49cd-9c3a-1c24f323d7b		1	
	PA	bf146547-06d3-42e1-93c6-51ae3edc4668		1	
	PM General Travel	e85a7f6a-2811-4476-9aca-823f815a26c0		1	
	Cabling	CAST-CDP-000000000103125	SE	1	
	On-site Demo/Knowledge Transfer	CAST-CDP-000000000103128	SE	1	
	Project Manager		SE	1	
Total	Hardware Software Installation:				
Yr1 Support	SWS – Advanced Support APs - NMS - BA - WIC8050	FAP 130 1689			
Yr1 Support	HWS – Advanced Support WIC 8050 Wi-Fi Controller	FAP 130 1686		2	

Maintenance fee (after year 1):

				Ext. Cost	
Yr1 Support	SWS – Advanced Support APs - NMS - BA - WIC8050	FAP 130 1689		27,000.00	
Yr1 Support	HWS – Advanced Support WIC 8050 Wi-Fi Controller	FAP 130 1686		3,000.00	

Purchase Payment Terms:

Payable upon complete and successful delivery to AA Arena; complete and successful installation and configuration; and upon proof of performance and acceptance by purchaser.

Vendor Milestones Requirements:

1. Vendor must be an authorized VAR, (Value Added Reseller), of the products they sell to BPL with credit limits that are adequate to serve the order without pre-payment requirements to the extent not covered in the above payment terms.
2. Phone Support/Software Patches and/or Updates included and available 24x7x365 (TIER 1 – Incident Reporting, TIER 2 – Problem Management, TIER 3 – Engineering Support).
3. Vendor MUST stock all replacement parts that comprise the functional deliverables within the USA, with the ability to deliver such replacement parts within 48 hours of notice.
4. Vendor must provide a minimum of 1 year warranty on hardware and software replacement and provide evidence to demonstrate its ability to provide the warranty services for the entire term.

Other Financial Terms:

- Price includes RF engineering, design and installation services to install and configure equipment as needed, where needed to the existing infrastructure in compliance with the current Miami-Dade County building and zoning codes.
- Vendor must demonstrate a liquidity ratio of no less than 2:1 (current assets/current liabilities).

Delivery Terms (Included in above referenced prices):

- Delivery to AA Arena (cost of freight not included in price).
- Delivery, Installation and Customer Acceptance on or before September 1, 2015.